

# Preference Card Environment



An often overlooked but essential component of efficient perioperative services is a robust Preference Card Environment, which directly influences safety, quality, costs and physician satisfaction. Physician preference cards also provide a significant source of data regarding surgical practice, clinical variation and resource utilization – and can provide clear insight for reducing variation while maintaining or even improving outcomes.

Using a data-driven approach, we partner with your physicians, surgical staff and your supply chain colleagues to optimize your Preference Card Environment. The result: enhanced patient safety, improved surgical efficiency, and increased financial stewardship.

## Our Approach

For more than two decades, Novia has partnered with hospitals and healthcare systems to improve their efficiency, quality and financial health. Today we continue to work with hospitals and healthcare systems to transform their surgical operations as they face increasing pressure to reduce costs associated with this critical contributor to the bottom line.

A clinician oversees every client project, and every project team comprises a project director responsible for ongoing client communication as well as subject-matter experts with immense knowledge and healthcare consulting experience. We begin each project with an assessment phase to identify opportunities to improve costs and efficiencies. We then vet each opportunity with you and together we prioritize the opportunities and determine the project plan to achieve the results. Once agreed, we move into implementation phase.

## All along, we remain focused on our core tenets

1. We do good client work...every time
2. We assemble strong teams
3. We motivate our people for exceptional performance
4. We operate our business in a manner that ensures your future and ours

## Client Benefits



**Optimize supplies, instruments & equipment**



**Engage physicians**



**Reduce costs & improve quality**



**Reduce clinical variation**



**Improve surgical efficiency**



**Reduce supply waste**



### Ready to Talk?

Contact Bill Denton today to discuss how Novia Strategies' Central Sterilization consulting solutions can help your organization succeed.

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