

GPO Assessment & Conversion



With about 600 group purchasing organizations serving healthcare providers across the country, it's no surprise that practically every hospital (98%) belongs to at least one GPO.

But are you maximizing the savings potential with your GPO? How do you know if your GPO is the right one for your organization? What more could you achieve with your GPO? We guide our clients through the complex process to answer these questions, assess your GPO, ensure you benefit from every savings opportunity with your GPO, and help you convert your GPO contract if that's the best option for your organization. As a completely objective third-party consultant, you know we have your financial interests as our priority.

Our Approach

For more than two decades, Novia has partnered with hospitals and healthcare systems to improve their efficiency, quality and financial health. Today we continue to work with hospitals and healthcare systems to transform their non labor expense management as they face increasing pressure to reduce costs associated with this major cost center.

A clinician oversees every client project, and every project team comprises a project director responsible for ongoing client communication as well as subject-matter experts with immense knowledge and healthcare consulting experience. We begin each project with an assessment phase to identify opportunities to improve costs and efficiencies. We then vet each opportunity with you and together we prioritize the opportunities and determine the project plan to achieve the results. Once agreed, we move into implementation phase.

All along, we remain focused on our core tenets

1. We do good client work...every time
2. We assemble strong teams
3. We motivate our people for exceptional performance
4. We operate our business in a manner that ensures your future and ours

Client Benefits



Maximize GPO savings



Improve pricing & contract terms



Enhance standardization



Reduce costs & improve quality



Ready to Talk?

Contact Tom Fox today to discuss how Novia Strategies' Non Labor Expense Reduction consulting solutions can help your organization succeed.

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